

Confirmation of Distributor Agreement

09 February 2017

To whom it may concern

EOH Process Automation Solutions is the exclusive Southern African importer and partner of Schneider Electric's Process Automation Division. As such, EOH-PAS represents the Foxboro brand in Southern Africa.

We hereby confirm that we have the right to appoint sub-distributors of these brands as it benefits the clients in a geographical area with local service expertise.

Herewith we wish to confirm that *Hartmans Industrial Equipment (Pty) Ltd* is a trusted and authorized sub-distributor for the South African region, and are authorized to sell and distribute the Foxboro Process Instrumentation portfolio within the borders of South Africa, consisting of the following categories:

- Pressure
- Level
- Temperature
- Flow
- Process Liquid Analytical
- Pneumatic Instruments
- Eckardt Valve Positioners

Furthermore, *Hartmans Industrial Equipment (Pty) Ltd* has been granted exclusive distributor rights for all *SASOL* sites within the South-Eastern Mpumalanga region. This exclusivity has been granted due to their high levels of service commitment, excellent reputation and integrity as maintained with *SASOL* for numerous years. We gladly commit to support *Hartmans Industrial Equipment (Pty) Ltd* and the Foxboro brand within *SASOL* with this agreement.

This Agreement is valid from 20 January 2017 and will be reviewed annually.

CONRAD MULLER

SALES & MARKETING DIRECTOR - FOXBORO FIELD DEVICES
EOH PROCESS AUTOMATION SOLUTIONS



SIGNED

09/02/2017

DATE

*Technology makes it possible
People make it happen...*

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